



**3<sup>rd</sup> NATIONAL PUBLIC PROCUREMENT CONCLAVE**  
**05-06<sup>th</sup> December 2019,**  
**India Habitat Centre, Lodhi Road, New Delhi**

**Suggested Program (as on date)**

**DAY 1 – Thursday 05<sup>th</sup> December 2019**

|                 |  |
|-----------------|--|
| 0845 – 0945 Hrs | Registration & Welcome Tea/ Coffee   |
| 0945 – 1115 Hrs | <p align="center"><b>Inaugural Session</b><br/> <i>Venue: Stein Auditorium</i></p>   |
| 1115 – 1130 Hrs | Networking Tea & Coffee Break  |
| 1130 – 1215 Hrs | <p align="center"><b>Panel Discussion 1 - GeM New Paradigms in Public Procurement</b><br/> <i>Venue: Stein Auditorium</i></p> <p>The Government of India envisions a paradigm shift in public procurement by implementing and promoting a transparent, efficient and inclusive marketplace [GeM] through a unified procurement policy that encourages behavioral change and drives reform. GeM, is an easy to use, fully-automated platform, which ensures transparency and efficiency in public procurement and delivers new features for inclusive growth and development of all its stakeholders.</p> |
| 1215 – 1245 Hrs | DIVE <sup>1</sup> Session 1  |
| 1245 – 1330 Hrs | <p align="center"><b>Panel Discussion 2 - Strategy for MSMEs in Public Procurement</b><br/> <i>Venue: Stein Auditorium</i></p> <p>Small and medium enterprises form the back bone of most economies and India has a significant number of MSMEs within the Micro sector. Since a large percentage of the MSMEs represent the micro sector, development-oriented policies and strategies to promote creation of jobs, spur entrepreneurship, creativity and innovation, are needed to encourage the formalization and growth of MSMEs, through public procurement.</p>                                    |

<sup>1</sup> High-energy immersive presentations designed to bring the audience up to speed with the nature of the challenge



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| <b>1330 – 1400 Hrs</b> | <b>DIVE Session 2</b>  |
| <b>1400– 1500 Hrs</b>  | <b>Networking Lunch</b>  |
| <b>1500 – 1545 Hrs</b> | <p><b>Panel Discussion 3 - Role for Women Entrepreneurs, Artisans, Weavers &amp; Craftsmen in Public Procurement</b></p> <p><i>Venue: Stein Auditorium</i></p> <p>Public procurement accounts for as much as 7-10 percent of GDP in developed countries and more than 20 percent in developing countries. Yet globally, only an estimated 1 percent of public procurement contracts are awarded to women-owned enterprises, and therefore the inherent need for developing strategies to recognize the role women entrepreneurs, to achieve gender-inclusive growth, through public procurement.</p> |
| <b>1545 – 1615 Hrs</b> | <b>DIVE Session 3</b>  |

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| <b>1615 – 1630 Hrs</b> | <b>Networking/ Tea &amp; Coffee Break</b> |
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**Other Parallel Events/ Activities**

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| 1100 – 1830 Hrs | Exhibition                                  |
| 1400 - 1830 Hrs | GeM Seller Registration Facilitation Kiosks |
| 1400 - 1830 Hrs | Scheduled B2B & B2G Meetings                |



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| <b>0900 – 1000 Hrs</b> | <b>Registration &amp; Welcome Tea/ Coffee</b> |
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| <b>1000 – 1045 Hrs</b> | <p align="center"><b>Panel Discussion 4 - Scope for Services in Public Procurement</b></p> <p align="center"><i>Venue: Jacaranda</i></p> <p>Knowledge-driven and skills-based services delivered by professionals and specialists offer immense opportunities for Government buyers to streamline the efficiency and effectiveness of public services. Improved quality, real-time delivery of public services, hyper-local employment opportunities and cost-savings are key benefits for stakeholders who offer and engage services, through public procurement.</p> |
| <b>1045 – 1115 Hrs</b> | <b>DIVE Session 4</b>  |

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| <b>1115 – 1200 Hours</b> | <p align="center"><b>Panel Discussion 5 – Impact of Startups in Public Procurement</b></p> <p align="center"><i>Venue: Jacaranda</i></p> <p>Lengthy sales cycle, complex processes, significant effort, and transient agency contacts are some of the challenges faced by Startups in public procurement, while product comparison and price discovery remain an enigma for Government buyers. However, the impact and benefits of engaging agile and lean Startups offering innovative and disruptive products and services to improve delivery of government services, far outdo the challenges faced by stakeholders, through public procurement.</p> |
| <b>1200 – 1230 Hrs</b>   | <b>DIVE Session 5</b>  |

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| <b>1230 Hrs Onwards</b> | <b>Networking Lunch</b> |
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**Other Parallel Events/ Activities**

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|-----------------|---|
| 1000 – 1500 Hrs | Exhibition Stalls                           |
| 1000 – 1500 Hrs | GeM Seller Registration Facilitation Kiosks |
| 1000 – 1500 Hrs | Scheduled B2B & B2G Meetings                |